

Tips, Tricks, & Secrets

of More Profitable PPO Participation



Mr. Clint Johnson

2CE
Credits

**Seating is limited
Call early!**

Save the date
March 26th

at the University Club of Pasadena

The team at Profitable PPOs works with all types of dental professionals from start-ups to long established practices, from solo practitioners to multi-location clinics. In addition they will take practices that are not contracted with PPOs and help them get the highest fee schedules possible.

RSVP to 626.304.3636
or event@pasadenaendodontix.com

This event is made possible by the collaboration of Dr. Younes Safa and Dentsply Sirona



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Mr. Clint Johnson Bio

Clinton Johnson is the founder of Profitable PPOs, a Phoenix, AZ, based company specializing in helping dental practices across the United States take advantage of opportunities to participate more profitably with insurance PPOs. He is passionate about helping practice owners to both enjoy their practices as well as enjoy increased PPO profitability. Mr. Johnson is a published author, frequent speaker to dental groups and for nearly twenty years he's worked with practices of all sizes.

Highlights/Topics

- A setting in your practice management software that can cost a practice tens of thousands of dollars a year in PPO mistakes
- Signing PPO contracts - plan and fees are NOT all the same
- How to assess your office fees in comparison to others in your area
- Ways to avoid making the wrong choice in plans when adding an associate, buying or staging a practice
- How to utilize a limited PPO participation model in a multi-doctor practice

PLEASE NOTE: This course is NOT focused on claims filing, coding, or processing and is instead designed to help practice owners make educated decisions about practice PPO participation and increased profitability.

Date: March 26th, 2020

Time: 5 pm to 8 pm (Registration starts at 5 pm to 5:30 pm) Dinner will be served (internet access will be available, feel free to bring your laptop)

Lecture: 6 pm to 8 pm

Location: University Club of Pasadena
175 N Oakland Ave. Pasadena, CA 91101

Fee: Complimentary with RSVP

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